

ACCCA
Unrestricted Budget 2018-19 (Cash Accounting)
Summary Page

	Final Adopted Budget	1st Qtr.	2nd Qtr.	3rd Qtr	4th Qtr	YTD	YTD
	2018-19	July -Sept	Oct - Dec	Jan-Mar	Apr-Jun	Jly-Jun	%
Operations Budget							
Revenues (Operational)							
Membership Dues	\$ 385,750	\$ 89,432	\$ 97,083	\$ 86,034		\$ 272,550	71%
Other Income	59,000	14,626	16,826	13,776		45,227	77%
Transfer-In						-	
Total Revenues (Operational)	444,750	104,058	113,909	99,810	-	317,777	71%
Expenses:							
Board/Commission Expenses	13,775	4,898	673	3,453		9,024	66%
Operating Costs	106,616	21,736	26,798	49,334		97,868	92%
Salaries/Taxes	282,000	75,908	73,282	66,176		215,366	76%
Employee Benefits	42,000	11,670	8,815	8,932		29,417	70%
Outsourced Services	72,612	16,213	24,538	18,038		58,788	81%
Transfer to Reserves	3,453						
Total Expenses (Operational)	520,456	130,426	134,106	145,932	-	410,463	
Net Operations Profit/Loss	(75,706)	(26,368)	(20,197)	(46,122)	-	(92,686)	
Events Budget							
Admin 101*							
Revenues	\$ 145,000	\$ 79,950	\$ 150	\$ 0		80,101	55%
Expenses	120,000	120,218	4,255	2,680		127,153	106%
Net	25,000	(40,268)	(4,104)	(2,680)	-	(47,052)	-188%
Admin 201*							
Revenues	\$ 75,000	\$ 0	\$ -	\$ -		0	0%
Expenses	60,000	163	174	162		499	1%
Net	15,000	(163)	(174)	(162)	-	(499)	
Annual Conference							
Revenues	\$ 170,000	\$ 525	\$ 71,625	\$ 101,650		173,800	102%
Expenses	155,000	-	8,252	142,108		150,360	97%
Net	15,000	525	63,373	(40,458)	-	23,440	156%
BWS							
Revenues	\$ 52,000	\$ -	\$ 34,200	\$ 18,150		52,350	101%
Expenses	32,000	2,000	773	36,123		38,896	122%
Net	20,000	(2,000)	33,427	(17,973)	-	13,454	67%
Great Deans*							
Revenues	\$ 45,000	\$ 25,650	\$ -	\$ 950		26,600	59%
Expenses	22,000	16,836	2,131	1,900		20,867	95%
Net	23,000	8,814	(2,131)	(950)	-	5,733	25%
Mentor Program							
Revenues	\$ 28,000	\$ -	\$ 1,000	\$ 22,500		23,500	84%
Expenses	20,000	840	800	6,108		7,747	39%
Net	8,000	(840)	200	16,392	-	15,753	197%
Regional Events							
Revenues	\$ -	\$ -	\$ 1,315			1,315	
Expenses			488	89		576	
Net			827	(89)	-	739	
ACCJC							
Revenues	\$ -	\$ -				-	
Expenses						-	
Net						-	
ACHRO Leadership Academy Class							
Revenues	\$ -	\$ -				-	
Expenses						-	
Net						-	
Net Events Profit/Loss	\$ 106,000	\$ (33,931)	\$ 91,418	\$ (45,918)	\$ -	11,568	11%
Net Profit (Loss)	\$ 30,294	\$ (60,299)	\$ 71,221	\$ (92,040)	\$ -	(81,118)	
Cash Flows							
Beginning Cash in Bank							
Other Bank	\$ 89,754					\$ 69,260	
Reserve Fund	18,019					3,459	
Total Beginning Cash	107,773					72,719	
Plus: Net Profit/Loss	30,294					(81,118)	
Change in Student Scholarship Funds							
Student Scholarships (direct charge to restricted net assets)						(2,000)	
Student Scholarships (direct deposit to restricted net assets)						2,433	
Change in other assets						26,236	
Change in other liabilities						2,785	
Ending Cash in Bank on 12/31	\$ 138,067					\$ 21,055	

	Adopted Budget 2018-19	1st Qtr. July -Sept	2nd Qtr. Oct - Dec	3rd Qtr Jan-Mar	4th Qtr Apr-June	YTD July-June	YTD %	COMMENTS
Admin 201*								
Revenues	\$ 75,000	\$ 0 \$ -	\$ - \$ -	\$ - \$ -		\$ 0	0%	
Expenses	\$ 60,000	\$ 163	\$ 174	\$ 162		\$ 499	1%	
Transfers	\$ -					\$ -		
Net	\$15,000	\$ - \$ (163)	\$ - \$ (174)	\$ - \$ (162)	\$ -	\$ (499)		

Admin 201
Mertes Fund

\$ -
\$ 3,459.40

Total Restricted Funds

\$ 3,459.40

ACCCA
Profit & Loss by Class
July 2018 through March 2019

	1-Admin 101	ACBO Expense TBR (10-Operations)	OPS Board Expense (10-Operations)	OPS Employee Benefits (10-Operations)	OPS Membership Income (10-Operations)	OPS Outsourced Services (10-Operations)	OPS Recruitment Activities (10-Operations)	OPS Salaries/Taxes (10-Operations)	OPS Scholarship (10-Operations)	10-Operations - Other (10-Operations)	Total 10- Operations
Income											
40000 · Membership Dues											
4130 · Membership Dues/Corporate	0.00	0.00	0.00	0.00	9,000.00	0.00	0.00	0.00	0.00	3,000.00	12,000.00
4120 · Membership Dues/Retired	0.00	0.00	0.00	0.00	1,875.00	0.00	0.00	0.00	0.00	0.00	1,875.00
4110 · Membership Dues/Annual	0.00	0.00	0.00	0.00	53,090.95	0.00	0.00	0.00	0.00	0.00	53,090.95
4100 · Membership Dues/Mo Deductions	0.00	0.00	0.00	0.00	202,560.14	0.00	0.00	0.00	0.00	3,029.25	205,589.39
Total 40000 · Membership Dues	0.00	0.00	0.00	0.00	266,526.09	0.00	0.00	0.00	0.00	6,029.25	272,555.34
42000 · Event/Program Revenue											
4210 · Event Registration	80,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4220 · Event Sponsor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
42400 · Annual Conference											
4250 · Event Inc Vendor Prog/Advt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 42400 · Annual Conference	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4280 · Event Inc Other; Clearing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-5.99	-5.99
Total 42000 · Event/Program Revenue	80,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-5.99	-5.99
49000 · Other Income/ACBO											
4320 · Web Banner Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	425.00	425.00
4300 · Web Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
4310 · Newsletter Advertising Sales	0.00	0.00	0.00	0.00	5,525.00	0.00	0.00	0.00	0.00	1,275.00	6,800.00
4400 · Interest Income/ All Accounts	0.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.34	2.34
4800 · ACBO Administrative Fee	0.00	37,499.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,499.94
Total 49000 · Other Income/ACBO	0.53	37,499.94	0.00	0.00	5,525.00	0.00	0.00	0.00	0.00	2,202.34	45,227.28
Total Income	80,100.53	37,499.94	0.00	0.00	272,051.09	0.00	0.00	0.00	0.00	8,225.60	317,776.63
Gross Profit	80,100.53	37,499.94	0.00	0.00	272,051.09	0.00	0.00	0.00	0.00	8,225.60	317,776.63
Expense											
51000 · Board Expenses											
5100 · ACCCA Board; Meeting Expenses	0.00	98.72	6,339.96	0.00	0.00	0.00	0.00	0.00	0.00	303.73	6,742.41
5110 · ACCCA Board; Staff/Member/Cons	0.00	0.00	2,281.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,281.20
Total 51000 · Board Expenses	0.00	98.72	8,621.16	0.00	0.00	0.00	0.00	0.00	0.00	303.73	9,023.61
54000 · Event/Program Expenses											
54400 · Annual Conference											
5405 · Contracted Services	12,824.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5410 · Speaker Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5430 · Print/Graph	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5411 · Speaker Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5400 · Facility/PI	76,451.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5420 · Staff Travel	1,081.45	0.00	0.00	0.00	0.00	957.54	0.00	0.00	0.00	0.00	957.54
5440 · Office(C/P/S)	455.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5460 · Ent & Decor	5,437.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	54.29	54.29
5480 · Supplies	4,414.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5490 · Audio/Visual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5401 · Catering	23,760.94	140.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	140.28
Total 54400 · Annual Conference	124,425.75	140.28	0.00	0.00	0.00	957.54	0.00	0.00	0.00	54.29	1,152.11
Total 54000 · Event/Program Expenses	124,425.75	140.28	0.00	0.00	0.00	957.54	0.00	0.00	0.00	54.29	1,152.11
55000 · Operating Costs											
6355 · Bad Debt Expense	2,680.00	0.00	0.00	0.00	17,006.13	0.00	0.00	0.00	0.00	0.00	17,006.13

ACCCA
Profit & Loss by Class
July 2018 through March 2019

	1-Admin 101	ACBO Expense TBR	OPS Board Expense	OPS Employee Benefits	OPS Membership Income	OPS Outsourced Services	OPS Recruitment Activities	OPS Salaries/Taxes	OPS Scholarship	10-Operations - Other	Total 10- Operations
	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)	(10-Operations)
6510 · Member Recruitment Activities	0.00	0.00	0.00	0.00	0.00	0.00	3,817.05	0.00	0.00	25.38	3,842.43
6330 · Bank Charges/Trans	47.18	0.00	0.00	0.00	3,309.24	0.00	0.00	133.00	3.29	1,764.11	5,209.64
6320 · SASS/CLC Premiums	0.00	0.00	0.00	0.00	0.00	6,075.75	0.00	0.00	0.00	10,691.69	16,767.44
6310 · Taxes/Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	754.60	754.60
6300 · Insurance/Liab/Bd	0.00	0.00	0.00	2,375.64	0.00	0.00	0.00	0.00	0.00	918.00	3,293.64
6250 · Copies/Postage/Shipping	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,141.17	1,141.17
6230 · Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,452.82	1,452.82
6220 · Telephone/Fax/Modem	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,523.95	2,523.95
6210 · Equipment Purchase/Lease	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,603.32	2,603.32
6200 · Facilities/Lease/Storage/Parkin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31,442.70	31,442.70
6160 · Dues/Subscriptions	0.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,238.43	3,288.43
6150 · Staff Travel Exp	0.00	3.75	0.00	0.00	0.00	491.51	0.00	0.00	0.00	2,190.56	2,685.82
5230 · Communications; Server/Annual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,703.83	4,703.83
Total 55000 · Operating Costs	2,727.18	53.75	0.00	2,375.64	20,315.37	6,567.26	3,817.05	133.00	3.29	63,450.56	96,715.92
60000 · Salaries/Taxes											
6100 · Salaries/Payroll	0.00	0.00	0.00	0.00	0.00	0.00	0.00	206,066.06	0.00	500.00	206,566.06
6110 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,462.58	0.00	0.00	17,462.58
60000 · Salaries/Taxes - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	200.00
Total 60000 · Salaries/Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	223,728.64	0.00	500.00	224,228.64
61000 · Employee Benefits											
6120 · Employee Benefits1	0.00	0.00	0.00	29,843.52	0.00	0.00	0.00	-426.16	0.00	0.00	29,417.36
Total 61000 · Employee Benefits	0.00	0.00	0.00	29,843.52	0.00	0.00	0.00	-426.16	0.00	0.00	29,417.36
62000 · Outsourced Services											
5300 · Advocacy; Retainer	0.00	0.00	0.00	0.00	0.00	14,599.98	0.00	-4,431.49	0.00	4,766.66	14,935.15
5310 · Advocacy; Expenses	0.00	0.00	0.00	0.00	0.00	23.44	0.00	0.00	0.00	1.88	25.32
6060 · O/S Labor/Network Maintenance	0.00	0.00	0.00	0.00	0.00	625.00	0.00	0.00	0.00	175.00	800.00
6050 · O/S Labor/Clerical	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	221.00	221.00
6040 · O/S Cons/Auditor	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	2,000.00	4,000.00
6030 · O/S Cons/Bkping	0.00	0.00	0.00	0.00	0.00	16,444.00	0.00	0.00	0.00	0.00	16,444.00
6020 · O/S Cons/Mtg plan	0.00	0.00	0.00	0.00	0.00	13,500.00	0.00	0.00	0.00	0.00	13,500.00
Total 62000 · Outsourced Services	0.00	0.00	0.00	0.00	0.00	47,192.42	0.00	-4,431.49	0.00	7,164.54	49,925.47
Total Expense	127,152.93	292.75	8,621.16	32,219.16	20,315.37	54,717.22	3,817.05	219,003.99	3.29	71,473.12	410,463.11
Net Income	-47,052.40	37,207.19	-8,621.16	-32,219.16	251,735.72	-54,717.22	-3,817.05	-219,003.99	-3.29	-63,247.52	-92,686.48

ACCCA
Profit & Loss by Class
July 2018 through March 2019

	2-Admin	4-Annual	5-1Annual Legislative Reception	5-BWS - Other	Total 5-BWS	6-Great	7-Mentor	9-Regional	TOTAL
	201 / IEPI	Conference	(5-BWS)	(5-BWS)		Deans	Program	Events	
Income									
40000 · Membership Dues									
4130 · Membership Dues/Corporate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00
4120 · Membership Dues/Retired	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,875.00
4110 · Membership Dues/Annual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,090.95
4100 · Membership Dues/Mo Deductions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	205,589.39
Total 40000 · Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	272,555.34
42000 · Event/Program Revenue									
4210 · Event Registration	0.00	115,365.00	0.00	46,325.00	46,325.00	26,600.00	23,500.00	1,315.00	293,205.00
4220 · Event Sponsor	0.00	54,435.00	0.00	6,025.00	6,025.00	0.00	0.00	0.00	60,460.00
42400 · Annual Conference									
4250 · Event Inc Vendor Prog/Advt	0.00	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
Total 42400 · Annual Conference	0.00	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
4280 · Event Inc Other; Clearing	0.00	0.00	-1,000.00	1,000.00	0.00	0.00	0.00	0.00	-5.99
Total 42000 · Event/Program Revenue	0.00	173,800.00	-1,000.00	53,350.00	52,350.00	26,600.00	23,500.00	1,315.00	357,659.01
49000 · Other Income/ACBO									
4320 · Web Banner Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	425.00
4300 · Web Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
4310 · Newsletter Advertising Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,800.00
4400 · Interest Income/ All Accounts	0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.92
4800 · ACBO Administrative Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,499.94
Total 49000 · Other Income/ACBO	0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	45,227.86
Total Income	0.05	173,800.00	-1,000.00	53,350.00	52,350.00	26,600.00	23,500.00	1,315.00	675,442.21
Gross Profit	0.05	173,800.00	-1,000.00	53,350.00	52,350.00	26,600.00	23,500.00	1,315.00	675,442.21
Expense									
51000 · Board Expenses									
5100 · ACCCA Board; Meeting Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,742.41
5110 · ACCCA Board; Staff/Member/Cons	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,281.20
Total 51000 · Board Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,023.61
54000 · Event/Program Expenses									
54400 · Annual Conference									
5405 · Contracted Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,824.15
5410 · Speaker Fee	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
5430 · Print/Graph	0.00	3,048.24	0.00	566.00	566.00	0.00	0.00	0.00	3,614.24
5411 · Speaker Exp	0.00	870.30	0.00	0.00	0.00	1,383.25	164.59	0.00	2,418.14
5400 · Facility/PI	0.00	101,500.00	3,317.12	31,048.13	34,365.25	13,002.37	2,659.73	0.00	227,979.04
5420 · Staff Travel	0.00	943.84	0.00	16.35	16.35	22.00	695.82	391.88	4,108.88
5440 · Office(C/P/S)	0.00	1,435.72	0.00	0.00	0.00	50.76	0.00	41.94	1,984.05
5460 · Ent & Decor	0.00	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	9,491.88
5480 · Supplies	394.33	2,419.30	64.40	1,866.62	1,931.02	2,051.66	100.00	66.78	11,377.39
5490 · Audio/Visual	0.00	20,900.00	0.00	0.00	0.00	0.00	0.00	0.00	20,900.00
5401 · Catering	0.00	0.00	0.00	0.00	0.00	1,648.62	543.66	0.00	26,093.50
Total 54400 · Annual Conference	394.33	140,117.40	3,381.52	33,497.10	36,878.62	18,158.66	4,163.80	500.60	325,791.27
Total 54000 · Event/Program Expenses	394.33	140,117.40	3,381.52	33,497.10	36,878.62	18,158.66	4,163.80	500.60	325,791.27
55000 · Operating Costs									
6355 · Bad Debt Expense	0.00	3,270.00	0.00	925.00	925.00	1,900.00	3,305.00	0.00	29,086.13

ACCCA
Profit & Loss by Class
July 2018 through March 2019

	2-Admin	4-Annual	5-1Annual Legislative Reception	5-BWS - Other		6-Great	7-Mentor	9-Regional	
	201 / IEPI	Conference	(5-BWS)	(5-BWS)	Total 5-BWS	Deans	Program	Events	TOTAL
6510 - Member Recruitment Activities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,842.43
6330 - Bank Charges/Trans	34.00	6,972.14	0.00	1,092.13	1,092.13	658.63	278.05	54.76	14,346.53
6320 - SASS/CLC Premiums	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,767.44
6310 - Taxes/Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	754.60
6300 - Insurance/Liab/Bd	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,293.64
6250 - Copies/Postage/Shipping	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,141.17
6230 - Supplies	70.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,523.16
6220 - Telephone/Fax/Modem	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,523.95
6210 - Equipment Purchase/Lease	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,603.32
6200 - Facilities/Lease/Storage/Parkin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31,442.70
6160 - Dues/Subscriptions	0.00	0.00	0.00	0.00	0.00	149.90	0.00	0.00	3,438.33
6150 - Staff Travel Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21.00	2,706.82
5230 - Communications; Server/Annual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,703.83
Total 55000 - Operating Costs	104.34	10,242.14	0.00	2,017.13	2,017.13	2,708.53	3,583.05	75.76	118,174.05
60000 - Salaries/Taxes									
6100 - Salaries/Payroll	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	206,566.06
6110 - Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,462.58
60000 - Salaries/Taxes - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
Total 60000 - Salaries/Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	224,228.64
61000 - Employee Benefits									
6120 - Employee Benefits1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,417.36
Total 61000 - Employee Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,417.36
62000 - Outsourced Services									
5300 - Advocacy; Retainer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,935.15
5310 - Advocacy; Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.32
6060 - O/S Labor/Network Maintenance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	800.00
6050 - O/S Labor/Clerical	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	221.00
6040 - O/S Cons/Auditor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
6030 - O/S Cons/Bkpping	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,444.00
6020 - O/S Cons/Mtg plan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,500.00
Total 62000 - Outsourced Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49,925.47
Total Expense	498.67	150,359.54	3,381.52	35,514.23	38,895.75	20,867.19	7,746.85	576.36	756,560.40
Net Income	-498.62	23,440.46	-4,381.52	17,835.77	13,454.25	5,732.81	15,753.15	738.64	-81,118.19

ACCCA
Profit & Loss by Class
 July 2018 through March 2019

	<u>Jul - Sep 18</u>	<u>Oct - Dec 18</u>	<u>Jan - Mar 19</u>	<u>TOTAL</u>
Income				
40000 · Membership Dues	95,753.76	90,761.56	86,040.02	272,555.34
42000 · Event/Program Revenue	99,803.30	114,611.70	143,244.01	357,659.01
49000 · Other Income/ACBO	14,626.26	16,825.81	13,775.79	45,227.86
Total Income	<u>210,183.32</u>	<u>222,199.07</u>	<u>243,059.82</u>	<u>675,442.21</u>
Gross Profit	210,183.32	222,199.07	243,059.82	675,442.21
Expense				
51000 · Board Expenses	4,898.34	672.77	3,452.50	9,023.61
54000 · Event/Program Expenses	140,468.92	13,926.09	171,396.26	325,791.27
55000 · Operating Costs	21,324.16	29,744.65	67,105.24	118,174.05
60000 · Salaries/Taxes	75,907.99	82,144.54	66,176.11	224,228.64
61000 · Employee Benefits	11,670.34	8,815.24	8,931.78	29,417.36
62000 · Outsourced Services	16,212.54	15,675.27	18,037.66	49,925.47
Total Expense	<u>270,482.29</u>	<u>150,978.56</u>	<u>335,099.55</u>	<u>756,560.40</u>
Net Income	<u><u>-60,298.97</u></u>	<u><u>71,220.51</u></u>	<u><u>-92,039.73</u></u>	<u><u>-81,118.19</u></u>