

Book Recommendations by Geisce Ly

- Cialdini, R. (2021). *Influence, new and expanded: The psychology of persuasion*. HarperCollins.
- Cameron, K. (2012). *Positive leadership: Strategies for extraordinary performance*. Berrett-Koehler Publishers.
- Carnegie, D. (2022). *How to win friends & influence people: Updated for the next generation of leaders*. Dale Carnegie Books.
- Clear, J. (2018). *Atomic habits: An easy & proven way to build good habits & break bad ones*. Avery.
- Collins, J. (2001). *Good to great: Why some companies make the leap...and others don't*. Harper Business.
- Covey, S. (2020). *The 7 habits of highly effective people: 30th anniversary edition*. Simon & Schuster.
- Dillon, K. (2014). *HBR guide to office politics*. Harvard Business Review Press.
- Duckworth, A. (2018). *Grit: The power of passion and perseverance*. Scribner.
- Ferrucci, P. (2016). *The power of kindness: The unexpected benefits of leading a compassionate life*. TarcherPerigee.
- Goleman, D. (2005). *Emotional intelligence: Why it can matter more than IQ*. Bantam.
- Greene, R. (2000). *The 48 laws of power*. Penguin Books.
- Huang, C. (2019). *Sun Tzu's art of war for women: Strategies for winning without conflict*. Tuttle Publishing.
- Lencioni, P. (2002). *The five dysfunctions of a team: A leadership fable*. Jossey-Bass.
- Manson, M. (2016). *The subtle art of not giving a f*ck: A counterintuitive approach to living a good life*. Harper Collins.
- Pink, D. (2011). *Drive: The surprising truth about what motivates us*. Riverhead Books.
- Powell, C. (2014). *It worked for me: In life and leadership*. Harper Perennial.
- Sinek, S. (2011). *Start with why: How great leaders inspire everyone to take action*. Portfolio.